

Dear Recruiting Manager,

I am the owner, founder, and lead Salesforce Application Designer and Developer for TelCloud, LLC. I am applying for this position only because I see it as a perfect fit for my skill set. I am applying for this position as a Corp to Corp contract.

As the owner of TelCloud, an authorized Salesforce ISV Partner, it is my primary function to manage the businesses growth in revenue streams and profitability. Hence, this application.

I have been a Salesforce user since 2002. I have been designing and doing App Development on Salesforce since 2011. I have designed and own the copyrights to over a dozen Salesforce.com Appexchange listed Apps.

I have a deep and wide understanding of both Classic and Lightning versions of Sales Cloud, Service Cloud, Communities (now Experience Cloud), CPQ and the Communications Industry Cloud. I am an expert Platform Developer, using all the Salesforce Declarative tools at my disposal. I am an expert-level user of Process Builder, Approval Processes, Flows, Lightning Web Components, Sales Processes, and other platform-developer automation methods. I am a Certified Salesforce Administrator and I hold the Salesforce Trailblazer "Ranger" ranking with over 56,000 points and 102 completed training classes.

My business is a "one person" company. By this I mean, I am the sole employee. However, as I'm sure you'd agree, no one can be an expert at everything and have all the time needed to do everything themselves. Therefore, while I designed the aforementioned Apps, and do technical enhancements to both my and my clients existing Apex Triggers and Classes, Visualforce pages, Lightning code, etc., I have a team of developers that I have used for years that I call upon to do heavy initial or ongoing coding work. I also have additional resources available for supplemental Salesforce Administration work.

When using these external developers and administrators, I am the person who communicates with clients to understand their needs and desired objectives. Following Agile Methodology best practices, I then assign coding work to the certified Salesforce Developers or Administrators who have the most robust skills for the task needing completion. I manage and report to my clients their production timelines, manage and verify the quality of their work and validate the code according to Salesforce Best Practices. All code we write for apps running on Salesforce.com is of such a high quality that we guarantee it can pass a Salesforce Security Review for inclusion on the AppExchange if that is the desired outcome.

Therefore, with these skills, resources, and methods, I offer our services to you. Please contact me directly at the email or phone number below.

Thank you for your consideration.

Sincerely,
Pete

Peter J. Keane
TelCloud, LLC
Web: Telcloudllc.com
Email: PK@telcloud.biz
Phone: (843) 321-4216